



The Centre on Philanthropy

AGM Presentation  
November 17, 2011

# PLANTING SEEDS

The initial motivation for the new charity was to foster the Bermudian spirit of **GIVING** through initiatives such as:

- Best practices for the 'Third Sector'
- Collaboration with Government and Private Enterprise
- Make it easier for foreign residents to donate to local charities
- Improvements to the Charities Act
- Promote volunteerism

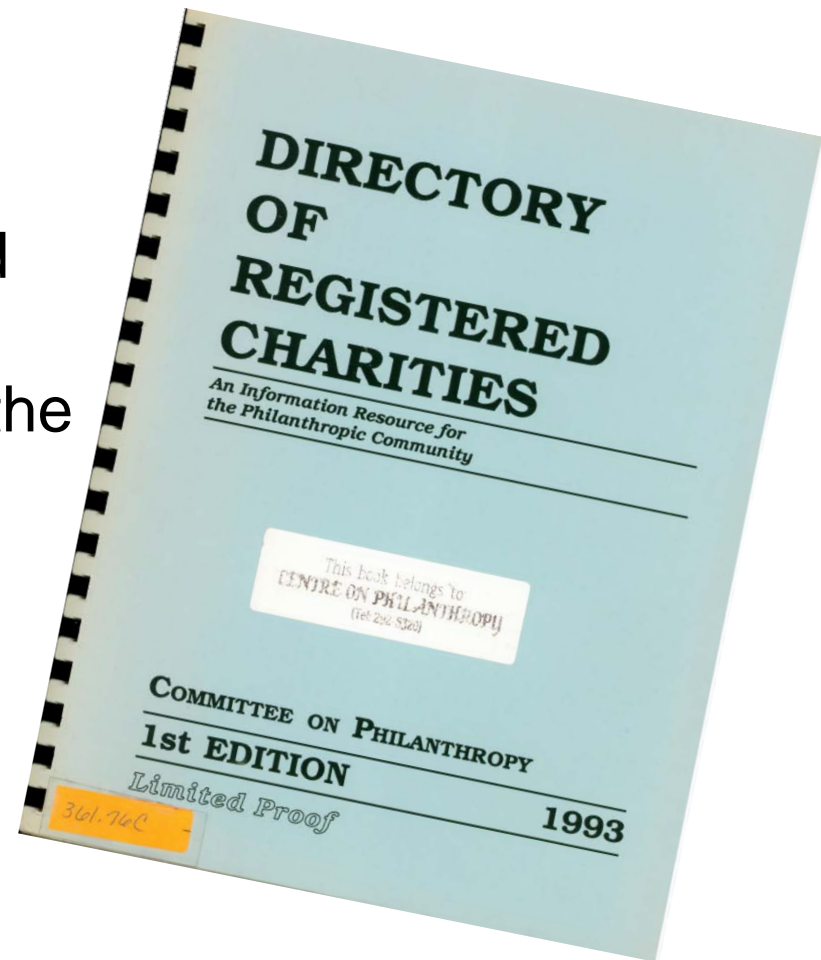


Cummings V. Zuill:  
Founder & former  
Chairman of The  
Centre on Philanthropy,  
1991-2005

## PLANTING SEEDS

### The Nonprofit Directory

First published in 1993 it contained 107 charity profiles, nearly half the registered charities at the time. In the introduction Cummings wrote, “We believe that, as it develops, the directory will become increasingly useful to all sectors of the community.”



## TODAY

The Centre hosts 384 Nonprofit Profiles in its online Nonprofit Directory.

## PLANTING SEEDS

### Ready! Set! Go!: Establishing and operating a charity in Bermuda

In the initial 1994 publication Cummings wrote, “The Booklet, we hope, will assist those in the volunteer sector to become more effective and to raise the profile of this important aspect of our community.”



### TODAY

Ready, Set Go! was revised in 2006 and is available for download from our website.



## PLANTING SEEDS

### The First Workshop

In 1993, Alastair Grant, a British consultant with Kingstreet Group who was doing work in Bermuda for the then Bank of Bermuda, volunteered to present a workshop for nonprofits titled, “Effective Public Speaking”.



Alastair Grant

## TODAY

Just this week The Centre hosted “Power Speaking and Presentation Skills” by Jan Fraser as part of its Training and Education Programme. Last year, this Programme engaged 513 people from across the third sector in 38 workshops.



## PLANTING SEEDS

### Donor Support

The Centre's first Executive Director, Nancy Smythe, met with executives at Telco (now BTC) in 1993 to provide grant making policy and procedure advice. In 1998 The Centre published its first Donor Directory



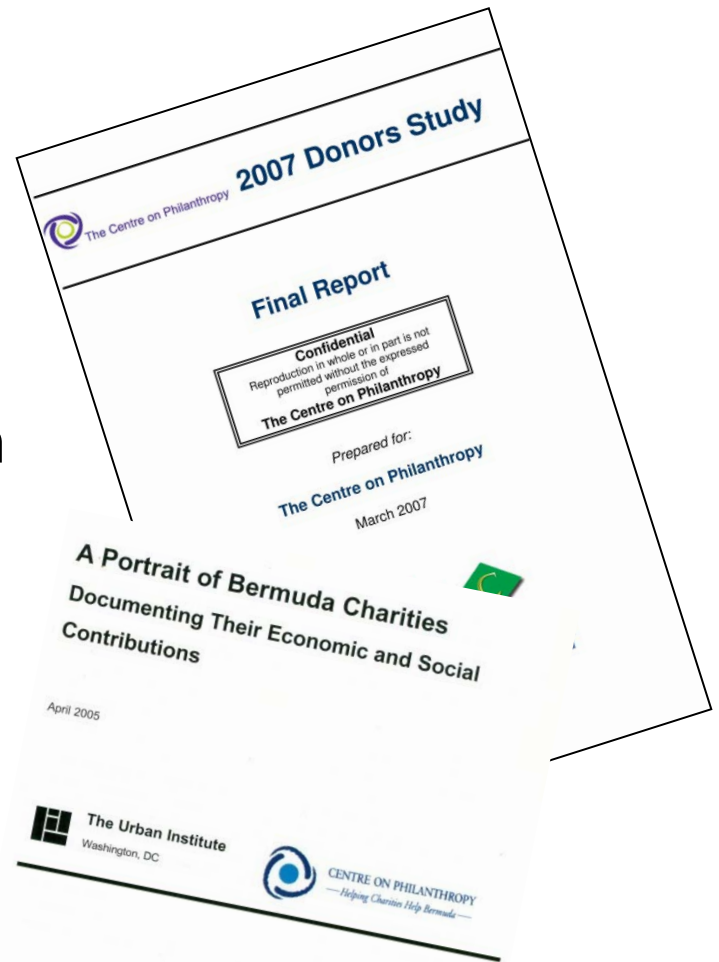
### TODAY

The Centre hosts 90 Donor Profiles in its online Donor Directory. We also facilitate the Donor Forum as a Member Forum and run ENGAGE, an Employer Supported Volunteering programme.

# PLANTING SEEDS

## Data and collaboration

In 1991, Harvey Dale encouraged Cummings to have a study done on philanthropy in Bermuda to support his ideas for the new charity. The Centre has continued to base its initiatives on data collection and collaborative decision making.



## TODAY

Earlier this month The Centre hosted over 40 organisations to a series of information sessions to examine the proposed changes to the Charities Act.



# PLANTING SEEDS

## Volunteerism

In 1996 The Centre placed the first Volunteer Opportunity Bulletin Board in its offices. Matching was done through a questionnaire to determine skills, activities and interests.

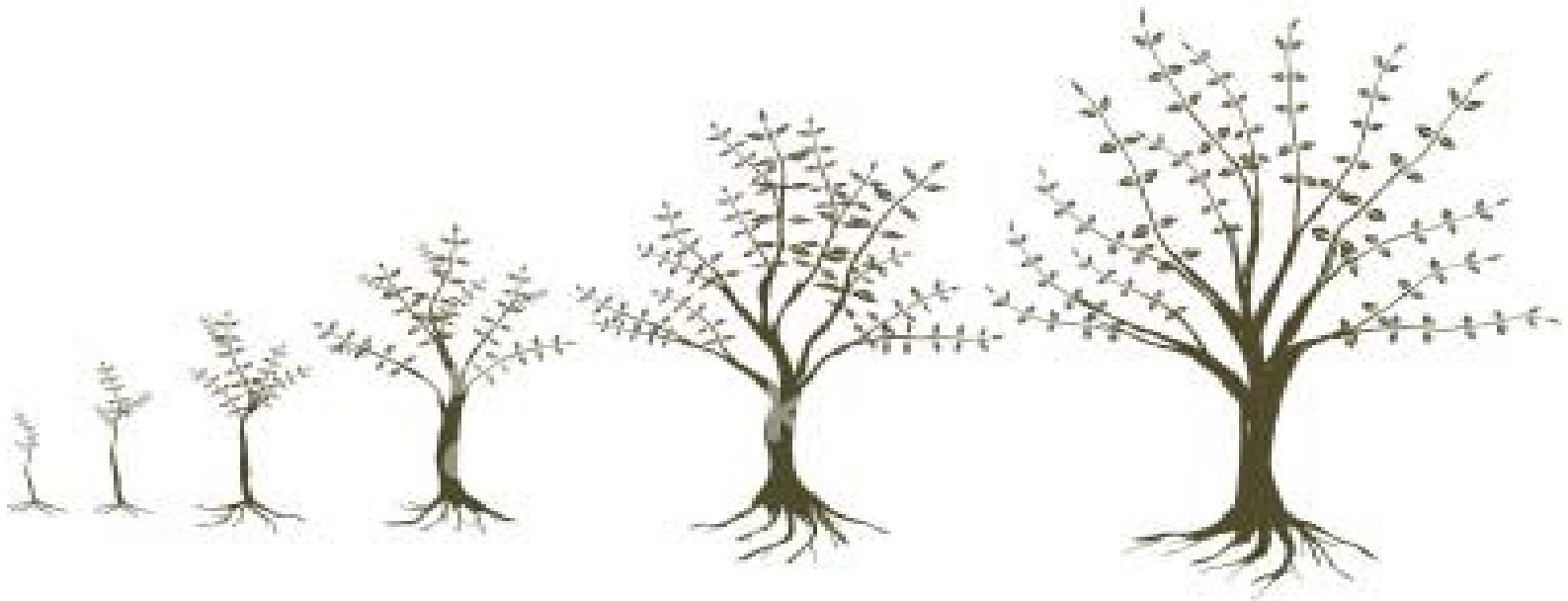


## TODAY

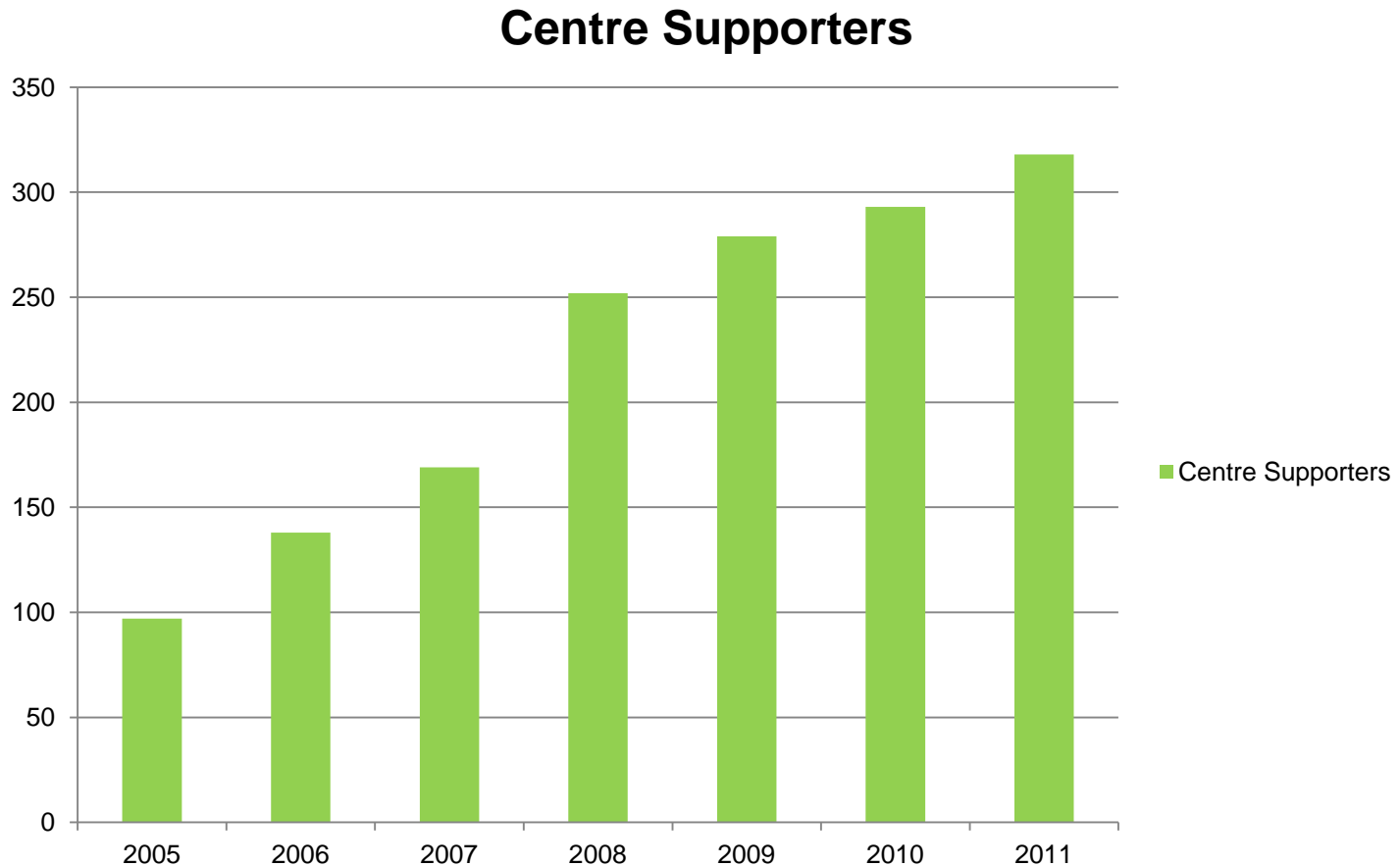
VOLUNTEER.bm has 5000 individual volunteers and 130 organisations actively using the site to connect on volunteering opportunities in Bermuda. The site matches these volunteers and organisations through skills, activities and interests.



# The Centre on Philanthropy 2005 – 2011 – growing to meet the needs of our stakeholders



# Support for The Centre increases financial resources and also increases programme demands



# Programme Expansion – we asked you what you wanted and this is what we added

## Training & Education - Conference

**Giving in Partnership**  
BERMUDA'S 1ST THIRD SECTOR

The Centre on Philanthropy  
**Power of**

BERM  
PRE-CO  
CONFERENCE  
VENUE

February 2011

The Centre on Philanthropy presents  
**Changing Our World**  
BERMUDA'S ONLY THIRD SECTOR CONFERENCE

Pre-Conference Dinner: February 24, 2011

Conference Dates: February 25 & 26, 2011

Venue: The Fairmont Hamilton Princess

# Volunteer Programmes – Centre Facilitated Community Days

Scheduled times for corporate members to allow employees to work with nonprofits on volunteer projects during work hours



## **Sector Integration – Special Events - bringing our members and the broader community together!**

When the economy faltered and fundraising became a challenge The Centre responded with two events that have raised over \$225,000 for our nonprofit members! These events allow nonprofits to interact with companies and individuals that they otherwise would not know or have access to.

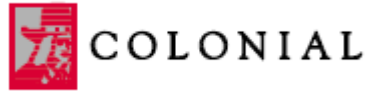
*Walk the Walk*



*Give Back Games*



# Sector Integration – Collective Bargaining Power!



Partnering with the sector to create the Nonprofits Benefits Alliance



Centre members get a discount on membership fees at BoardSource



Centre members receive a discounted mobile package

**Sector Information – Research Studies, Inserts, Online Resources – providing the community with easily accessible information about the sector**



Third Sector Manpower Survey 2007

Survey Report

The Nonprofit Directory and the Donor Directory

# Growing Resources - Sustainable Staffing Model working for you each day!

2005



2011



# The Centre on Philanthropy – Bearing new ideas



Sporting Club Education Programme

The Centre Certified Consultants Programme

Bermuda National Standards Education Programme

Authentic Collaboration – NELF Initiative

Skills Based Volunteering

# Sporting Club Education Programme

In partnership with the Bermuda Football Association, The Centre has created the ***Sporting Clubs Education Programme*** aimed at providing sporting clubs with specialized workshops and trainings in the area of Governance, Fundraising, Financial Management and Volunteer Management. This programme will see 4 clubs annually participate in an eight month training Programme.

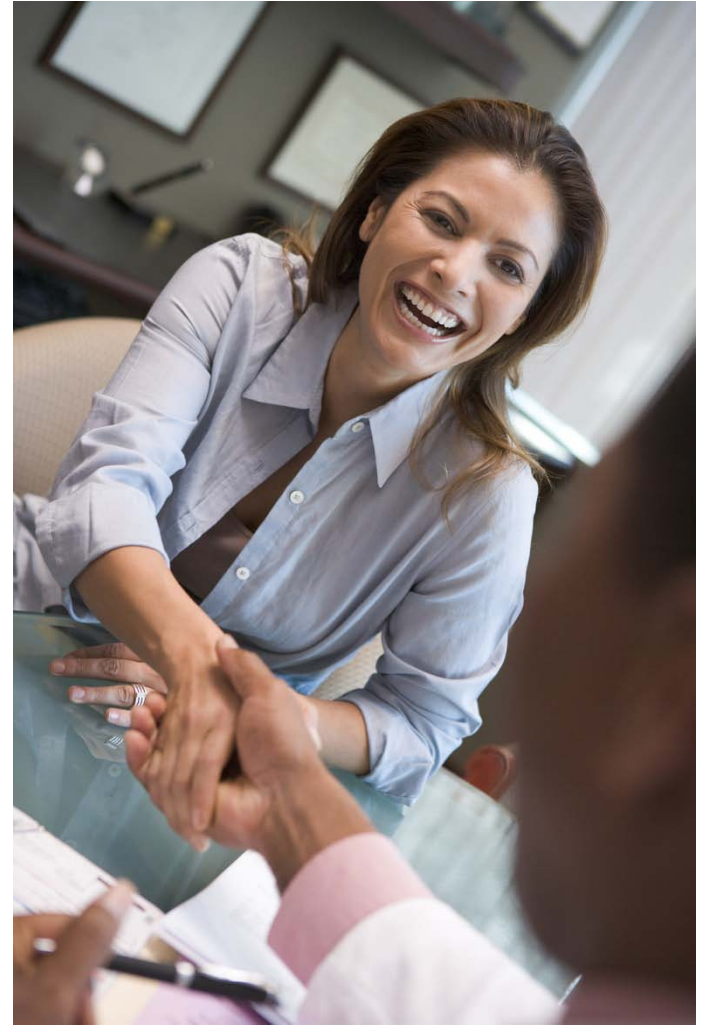
**Goal:** To provide the same small group training opportunities to other sporting areas and new nonprofits.



# The Centre Certified Consultants Programme

The Centre Certified Consultants Programme is a unique educational programme available for professionals with credentials in a broad range of professional backgrounds and specialty areas. The programme will provide these individuals with training on consulting practices and specific skills needed to work in the nonprofit sector.

**Goal:** To increase and improve the availability of trained consultants with knowledge and expertise in the nonprofit sector.



# The Bermuda National Standard Education Programme

In support of those organisations planning to engage in the Certification process or those organisations who wish to go through the process to ensure their organization is operating under best practices, The Centre will offer workshops specifically looking at the requirements of the Bermuda National Standards Certification.



**Goal:** To assist organisations through the Certification process and to promote implementation of best practices.

# Authentic Collaboration – NELF Initiative



With a focus on collaboration and interest in bringing like groups together, the Nonprofit Executive Leadership Forum (NELF) is looking to provide member nonprofits greater assistance through small group discussions, mentoring and information sessions.

**Goal:** To bring organisations together to discuss opportunities for collaboration, sharing and learning.

# Skills Based Volunteering Programme



A company's employees are its largest and most strategic asset. The Skills Based Volunteering Programme will allow our corporate members to invest wisely in their employees by finding nonprofits with which to partner on specific professional skill-based projects.

**Goal:** To provide companies the opportunity to support the community by giving their greatest resources – skills and time.



Advancing knowledge, skills and performance  
Fostering effective partnerships  
Creating a unified voice for the sector, and  
Supporting and increasing volunteerism

# Centre Financials FY ended June 30<sup>th</sup> 2011

## Balance Sheet

Assets	<u>2011</u>	<u>2010</u>
Current Assets	547,225	590,715
Funds Held in Escrow	2,348,525	380,621
Investments	103,110	101,321
Capital Assets	<u>85,533</u>	<u>30,253</u>
	\$3,084,393	\$1,107,635
Liabilities & Net Assets		
Current Liabilities	297,667	347,478
Funds Held in Escrow	2,348,525	380,621
Net Assets	<u>438,201</u>	<u>379,536</u>
	\$3,084,393	\$1,107,635

# Centre Financials FY ended June 30<sup>th</sup> 2011

## Statement of Operations

	<u>2011</u>	<u>2010</u>
Membership	328,275	339,650
Contributions	375,362	317,330
Sponsorship	268,516	136,560
Programmes	69,935	28,630
Other	<u>130,035</u>	<u>42,557</u>
Total Revenues	1,172,123	864,727
Programmes	289,363	168,489
Wages & Benefits	533,112	457,530
Professional Fees	116,221	100,069
Occupancy	106,241	71,369
Other	<u>68,521</u>	<u>34,688</u>
Total Expenses	1,113,458	832,145
Revenues over Expenses	<u>\$58,665</u>	<u>\$32,582</u>

# Appointment of Auditors



# Election of Class Four Directors

Curtis Dickinson

Theresa Moore

Graham Pewter

Elaine Williams

# The Centre on Philanthropy Board of Directors 2011-2012

Dr. Melvyn Bassett

Kathleen Moniz\*

Barbara Bufkin

Theresa Moore

Curtis Dickinson

Amanda Outerbridge

Jane Edgett\*

Graham Pewter\*

Justin Freisenbruch

Ralph Richardson

Theresa Hall

Ann Spencer-Arscott

David Lang

Rev. Paul Voisin

Brian Madeiros\*

Elaine Williams

\* Officers of the Corporation



The Centre on Philanthropy

**We exist to serve you!**

Please let us know how we can meet more of your requirements –  
speak to a staff member, board member, volunteer.

Email us ([info@centreonphilanthropy](mailto:info@centreonphilanthropy)) or give us a call – 236-7706

**Thank you for coming!**